



JOB DESCRIPTION

Johnson Controls is a global diversified company in the building and automotive industries.

A U.S. Fortune 76 company, Johnson Controls is a global leader in creating smart environments, and bringing ingenuity to the places where people live, work and travel. We design and produce automotive interiors that help make the driving experience more comfortable, safe and enjoyable. Products and services from Johnson Controls also enhance the comfort, safety and energy-efficiency of buildings. We also are the world's leading supplier of batteries used in automobiles, including conventional cars and trucks, as well as hybrid-electric vehicles.

Johnson Controls is a global diversified technology and industrial leader serving customers in over 150 countries. Our 137,000 employees create quality products, services and solutions to optimize energy and operational efficiencies of buildings; lead-acid automotive batteries and advanced batteries for hybrid and electric vehicles; and interior systems for automobiles. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. Through our growth strategies and by increasing market share we are committed to delivering value to shareholders and making our customers successful.

Due to business growth, Johnson Controls is looking for high caliber candidates who drive for excellence to join us for a challenging and rewarding career. Applications can be sent to Ruby Kwok at this email address: ruby.mf.kwok@jci.com

Strategic Sourcing Manager, Asia (1 position)

Location: Hong Kong or Singapore or China

A. PRIMARY RESPONSIBILITIES:

The incumbent will be playing a key role in leading the strategic sourcing and category management activities ranging from ODM/OEMs to strategic project support to strategic procurement program implementation in Asia.

B. DUTIES:

1. Works closely with the operations team to support strategic sourcing projects, ODM/OEM projects and strategic customer bids
2. Manages the sourcing deals, contracts, delivery and quality for a complete procurement cycle, ensuring the commercial and cost saving benefits are realized at the P&L level and ensuring on time delivery with the suppliers
3. Evaluates and leads in the eSourcing tools as part of the P2P leverage
4. Ensures the complete follow through of project supports from managing the product/supplier sourcing to execution to supplier delivery and quality
5. Identifies opportunities for operational excellence and cost saving in the areas of subcontracting jobs
6. Develops best practice processes, and works together with Finance and IT to enhance the ERP set up
7. Works with the regional product teams for identification of strategic suppliers and OEM partners for HVAC, Controls, energy solutions and Services
8. Reviews and negotiates supply contracts, subcontractor agreements, and other terms and conditions

C. REQUIREMENT PROFILE (QUALIFICATIONS/KNOWLEDGE AND SKILLS REQUIRED):

- Bachelor's degree in Business, Engineering, Materials Management, Supply Chain Management or



- related field from an accredited university. MBA or LLM preferred
- Minimum of 10 years of progressive experience in commodity sourcing or construction project sourcing and management or purchasing and commercial management
 - Experience from a project management role under a construction consultancy organization or a facility/real estate manager role under a multinational company is desired but not a must
 - Familiar with the customer bidding process and suppliers in a commercial construction contracting industry is a strong plus
 - Experience in managing OEM activities and order management operations is desired
 - Experience with China sourcing and supplier quality assessment
 - Demonstrated success in developing and fostering relationships with suppliers while driving lower costs, superior performance and continuous improvement
 - Familiar with products like chillers, split air conditioning units, controllers, valves, actuators, sensors, access controls, etc. and also the subcontracting business
 - Be able to negotiate and write supply agreements in both English and Chinese
 - Fluency in English and Mandarin, and/or other Asian language
 - Excellent people skills, project management skills, good business acumen and a team player
 - Proactive and result oriented
 - Ability to work in multi tasking and a multi-cultural environment

Supply Chain Specialists (2 positions)

Location: Hong Kong

A. PRIMARY RESPONSIBILITIES:

The incumbent will support the Procure-to-Pay (P2P) program initiatives and be responsible for the data management and data cleansing of the systems.

B. DUTIES:

1. Assists the Assistant Manager, Procurement Program Asia for across regional projects, and reporting.
2. Vendor master cleanup and consolidation
3. Commodity validation, correction and standardization
4. Data setup and maintenance for P2P systems based on the delegation of authority matrix
5. Item master rationalization, maintenance and standardization
6. KPI report standardization for specific regional improvements

C. REQUIREMENT PROFILE (QUALIFICATIONS/KNOWLEDGE AND SKILLS REQUIRED):

- Bachelor's degree in Engineering, Materials Management, Business, Supply Chain Management, IT or related field.
- Some experience in procurement and supply chain in a multinational organization is preferred
- Good knowledge of purchasing disciplines and ERP systems (SAP, Oracle, etc.)
- Be able to communicate effectively in both English and Mandarin, Cantonese is preferred but not mandatory. Able to speak other Asian languages will be a strong asset
- Excellent people skills, project management skills, good business acumen and a team player
- Proactive and result oriented
- Ability to work in multi tasking and a multi-cultural environment
- Be willing to work on routine and data entry assignments